



HEWLETT-PACKARD COMPANY
Intellectual Property Administration
P. O. Box 272400
Fort Collins, Colorado 80527-2400

PATENT APPLICATION

ATTORNEY DOCKET NO. 10016423-1

IN THE U.S. PATENT AND TRADEMARK OFFICE
Patent Application Transmittal Letter

U.S. COMMISSIONER FOR PATENTS
Washington, D.C. 20231

C986 U.S. PTO
09/974846
12/12/01

INVENTOR(S): Gary KAISER et al.

TITLE: METHOD FOR DEVELOPING A STRATEGIC CUSTOMER-VALUE-DRIVEN PLAN TO CREATE HIGH GROWTH BUSINESS OPPORTUNITIES

Enclosed are:

The Declaration and Power of Attorney. signed unsigned or partially signed
 13 sheets of drawings (one set) Associate Power of Attorney
 Form PTO-1449 Information Disclosure Statement and Form PTO-1449
 Priority document(s) (Other) (fee \$ _____)

CLAIMS AS FILED BY OTHER THAN A SMALL ENTITY				
(1) FOR	(2) NUMBER FILED	(3) NUMBER EXTRA	(4) RATE	(5) TOTALS
TOTAL CLAIMS	20 — 20	0	X \$18	\$ 0
INDEPENDENT CLAIMS	3 — 3	0	X \$84	\$ 0
ANY MULTIPLE DEPENDENT CLAIMS	0		\$280	\$ 0
BASIC FEE: Design (\$330.00); Utility (\$740.00)				\$ 740
TOTAL FILING FEE				\$ 740
OTHER FEES				\$
TOTAL CHARGES TO DEPOSIT ACCOUNT				\$ 740

Charge \$ 740 to Deposit Account 08-2025. At any time during the pendency of this application, please charge any fees required or credit any over payment to Deposit Account 08-2025 pursuant to 37 CFR 1.25. Additionally please charge any fees to Deposit Account 08-2025 under 37 CFR 1.16, 1.17, 1.19, 1.20 and 1.21. A duplicate copy of this sheet is enclosed.

"Express Mail" label no. _____

Date of Deposit _____

I hereby certify that this is being deposited with the United States Postal Service "Express Mail Post Office to Addressee" service under 37 CFR 1.10 on the date indicated above and is addressed to: Commissioner for Patents, Washington, D.C. 20531.

By

Typed Name:

Respectfully submitted,

Gao, KAISER et al.

By John W. Rya

John W. Ryan

Attorney/Agent for Applicant(s)

Reg. No. 33,771

Date: October 12 2001

Telephone No. 4-2222-2222